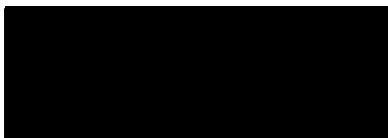


DETROIT WATER AND SEWERAGE DEPARTMENT
CONTRACTS AND GRANTS DIVISION
JACQUELYN B. JORDAN

TO:



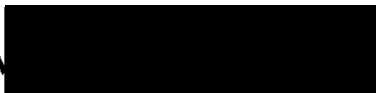
DATE:

2/18/03

11:00 AM

- ☒ For Your Signature
☐ Per Your Request
☐ Per Our Conversation
☐ Advice Me Please
☐ _____

FROM



4-9471

URGENT

SUBJECT:

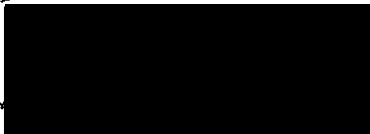
PC-748 BUCFA

REMARKS:

Please be advised, the director wants this
package received TODAY & SIGNED OFF OF
BEFORE CLOSE OF BUSINESS.

(WE JUST GOT THE RESPONSES TO THE
BID PROTESTS THIS A.M. THE PURCHASING DIVISION
SENT THE RESPONSES TO THE PROTESTERS LATE
LAST AFTERNOON.)

APPROVED BY:



DATE:

2/18/03

City of Detroit
WATER AND SEWERAGE DEPARTMENT
INTRA-DEPARTMENTAL MEMO

TO:



DATE:

February 18, 2003

FROM:



COPY TO: File

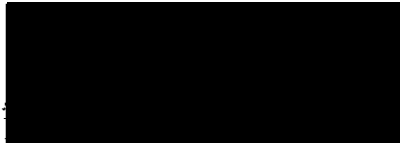
RE:

DWSD Contract No. PC-748
Baby Creek CSO Control Facility
Recommendation to Evaluate the Bidder Under Consideration For Award

Please be advised that the Director has requested that the Recommendation to Evaluate the Bidder Under Consideration for Award for the above mentioned contract be reviewed and approved today so that Contracts and Grants can submit the Bid Evaluation package to Walbridge Aldinger today. Contracts and Grants will schedule a bid evaluation meeting for Wednesday afternoon or Thursday morning of this week.

If you have any questions, please call me, at




Head Governmental Analyst
Construction Contracts Section



City of Detroit

Water & Sewerage Department Intra-Departmental Memorandum

From:



Date: February 18, 2003

To:



Copy to: EMF/PC-748

**Subject: Recommendation to Evaluate the Bidder Under Consideration For Award
DWSD Contract No. PC-748
"Baby Creek CSO Control Facility"**

This project was first advertised on Saturday, September 28, 2003. The Engineer's Estimate for this project is \$75,000,000.00. Six (6) responsive bids were received and opened on Thursday, February 6, 2003 by the City of Detroit Finance Department, Purchasing Division. Bid protests were submitted by Walsh Construction, W-3 Construction and L. D'Agostini and Sons, Inc. on Tuesday, February 11, 2003. The Purchasing Division addressed all three (3) bid protests on Monday, February 17, 2003. The bids are ranked in order as follows:

ENGINEER'S ESTIMATE = \$75,000,000.00

BIDDER	EQUALIZED PRICE	BID AS READ
	\$69,451,391.60	\$73,106,728.00
W-3 Construction/ Joint Venture	\$70,543,680.00	\$73,483,000.00
Walsh Construction	\$71,108,800.00	*\$72,560,000.00
& Inc.	\$71,295,000.00	\$73,500,000.00
Industrial	\$73,910,581.00	\$73,910,581.00
Contractors	\$77,651,728.00	\$77,651,728.00

*Bidder's total bid price of \$72,500,000.00 was in error. The total bid price has been corrected.

RECOMMENDATION TO EVALUATE BIDDER UNDER CONSIDERATION FOR AWARD
DWSD Contract No. PC-748
"Baby Creek CSO Control Facility"

FIRST LOW BIDDER

_____ the low responsive equalized bidder, submitted *all required responsive* items. Therefore, it is recommended that _____ be the Bidder Under Consideration for Award.

The bid tab, responsiveness evaluation, the _____ report, the bid protests (Attachment A) and the responses (Attachment B), the Equalization Analysis, and the six (6) proposals are attached.

2/18/03

(date)

Construction Contracts Section

(date)

Head Engineer (Design)

2/18/03

(date)

Head Engineer (Field)

If you concur with this recommendation, please sign below. If you do not concur please indicate by checking the appropriate space.

I concur

✓

I do not concur

General Superintendent of Engineering Services

DWSO CONTRACT NO. PC-748
BID TABULATION & EVALUATION SUMMARY
ENGINEER'S ESTIMATE = \$75,000,000.00

"Baby Creek CSO Control Facility"

DUE DATE: Thursday, February 6, 2003

RECOMMEND AWARD BE MADE TO:

BIDDER # 1 *Lowest Bidder*

BIDDER NAME: [REDACTED]

ADDRESS: 613 Abbott Street

CITY/STATE/ZIP: Detroit, MI 48224 PHONE: [REDACTED]

TOTAL BID: \$ 73,106,728.00 NET EQUALIZED BID: \$69,451,391.60

REMARKS:

 MBE WBE SBE X DBB

BIDDER # 2

BIDDER NAME: W-3 Construction / [REDACTED]

ADDRESS: 3031 W. Grand Blvd. Suite 621

CITY/STATE/ZIP: Detroit, MI 48202 PHONE: [REDACTED]

TOTAL BID: \$73,483,000.00 NET EQUALIZED BID: \$70,543,680.00

REMARKS:

 MBE WBE SBE X DBB

BIDDER # 3

BIDDER NAME: Walsh Construction

ADDRESS: 3011 West Grand Blvd. Suite 466

CITY/STATE/ZIP: Detroit, MI 48202 PHONE: [REDACTED]

TOTAL BID: \$72,560,000.00 NET EQUALIZED BID: \$71,108,800.00

REMARKS:

 MBE WBE SBE X DBB

DWSD CONTRACT NO. PC-748
BID TABULATION & EVALUATION SUMMARY
ENGINEER'S ESTIMATE = \$75,000,000.00

"Baby Creek CSO Control Facility"

DUE DATE: Thursday, February 6, 2003

RECOMMEND AWARD BE MADE TO:

BIDDER #4

BIDDER NAME: L. D'Agostini & Sons, Inc.

ADDRESS: 660 Woodward Avenue

CITY/STATE/ZIP: Detroit, MI 48226 PHONE: [REDACTED]

TOTAL BID: \$73,500,000.00 NET EQUALIZED BID: \$71,295,000.00

REMARKS:

 MBE WBE X SBE X DBB

BIDDER #5

BIDDER NAME: Alberici Industrial

ADDRESS: 3031 W. Grand Blvd. New Center Bldg. Suite 505

CITY/STATE/ZIP: Detroit, MI 48202 PHONE: [REDACTED]

TOTAL BID: \$73,910,581.00 NET EQUALIZED BID: \$ 73,910,581.00

REMARKS:

 MBE WBE SBE DBB

BIDDER #6

BIDDER NAME: Jay Dee Contractors

ADDRESS: 38881 Schoolcraft

CITY/STATE/ZIP: Livonia, MI 48150 PHONE: [REDACTED]

TOTAL BID: \$77,651,728.00 NET EQUALIZED BID: \$77,651,728.00

REMARKS:

 MBE WBE SBE DBB

DWSD CONTRACT NO. PC-748
"Baby Creek CSO Control Facility"

DETROIT WATER AND SEWERAGE DEPARTMENT
CONTRACTS AND GRANTS DIVISION

PROCEDURE. Submit the handwritten bid tab to [REDACTED] and [REDACTED] **immediately** following the bid opening. Submit the following items within **TWO** working days of receiving the Equalization Analysis from the City of Detroit, Purchasing Division.

1. Evaluation of responsiveness.
2. Typewritten bid tab.
3. Memo recommending evaluation of low responsive bidder.
4. Six (6) proposals.

RESPONSIVENESS CHECKLIST FOR CONSTRUCTION CONTRACTS

1. BULLETINS

- a. How many bulletins were issued on this contract? Six
- b. Does the proposal acknowledge receipt of all bulletins issued?

Yes X No NA

2. PRICE

- a. Does proposal have a written, as well as a figure amount?

Yes X No

- b. Do the amounts agree?

Yes X No

3. BALANCED BID

Referred to DE/FE on 02/18/03, DE/FE response T/D 02/18/03

Yes X No

4. **BIDDING DOCUMENT SIGNATURES**

- a. Are there correct signatures on the Proposal signature page?

Yes X No _____

- b. Are there correct signatures on the Certificate of Authority page? (Must be different than the signature on the Proposal page).

Yes X No _____

- c. Are there correct signatures on the Non-Collusion Affidavit?

Yes X No _____

5. **PROPOSAL SECURITY**

- a. Is there a proposal security in the form of a bid bond, bank draft, or letter of credit?

Yes X No _____

- b. Are there any restrictions in the proposal security?

Yes _____ No X

- c. Is the power of attorney properly executed?

Yes X No _____

- d. Is the surety licensed to do business in the State of Michigan? (Verified by calling the State of Michigan. The telephone number is [REDACTED])

Yes X No _____

6. **DUN & BRADSTREET**

- a. Is the [REDACTED] Report attached?

Yes X No _____

- b. What is the Rating Summary? 4A2

NOTE: The following items are not required to establish "responsiveness", but should be mentioned in the memo recommending evaluation of bidders.

1. **LIST OF DEBARRED CONTRACTORS**

a. Is the prime contractor on the EPA debarred list?

Yes ___ No X

b. Are any of the subcontractors on the debarred list?

Yes ___ No X N/A

c. Indicate date of list used 5/91

2. **RESIDENT BIDDER ORDINANCE**

a. Is equalization applied to this contract?

Yes X (See Attached Equalization Analysis)

No ___

b. Will application of the Resident Bidder Ordinance change the rank order of the bidders?

Yes X No ___ N/A ___

c. Is the prime contractor's business located within the City of Detroit?

Yes X No ___

d. If the Resident Bidder Ordinance has been applied, are all subcontractors used Detroit-based firms?

Yes ___ No ___ N/A X

3. **COMPARISON OF BID PRICE TO ENGINEER'S ESTIMATE**

a. What is the Engineer's Estimate for this contract?

\$75,000,000.00 as of February 6, 2003 (date)

b. Is the bid price under the Engineer's Estimate?

Yes X No

c. What is the difference between the Estimate and the Bid Price?

\$ 1,893,272.00 or 2.5%

Over__ Under X

4. **BROKERED CONTRACTS**

a. Is the contract to be "brokered?"

Yes __ No X

[Redacted Signature]

Analyst

2/18/03
(date)

Reviewed and approved:

[Redacted Signature]

Unit Leader

2-18-03
(date)

Reviewed and approved:

[Redacted Signature]

Contracts & Grants Section

2/18/03
(date)

Subject: D&B REPORT ON**Date:** Mon, 10 Feb 2003 12:17:51 -0500**From:** Reports@dnb.com**To:** [REDACTED]

Provided under contract for the exclusive use of subscriber: 013-001686
 For: [REDACTED], Phone: [REDACTED]

D&B COMPREHENSIVE REPORT

Decide with Confidence

BUSINESS SUMMARY

WALBRIDGE, ALDINGER COMPANY

613 ABBOTT ST
 AND BRANCH(ES) OR DIVISION(S)
 DETROIT MI 48226

TEL: [REDACTED]

DUNS: 00-653-7161

FINANCIAL STRESS CLASS: 2

CREDIT SCORE CLASS: 4

KEY

LOWEST RISK		HIGHEST RISK		
1	2	3	4	5

SIC: 15 41 15 42 87 41

LINE OF BUSINESS: GENERAL CONTRACTOR & CONSTRUCTION MANAGER
 INDUSTRIAL & COMMERCIAL BUILDINGS

YEAR STARTED: 1916

CONTROL DATE: 1962

DATE PRINTED: FEB 10 2003

CHIEF EXECUTIVE: [REDACTED] CHB EXEC COMM+

EXECUTIVE SUMMARY

- The Financial Stress Class of 2 for this company shows that during the previous year, firms with this classification had a failure rate of 1.37% (137 per 10,000), which is lower than the national average.
- The Credit Score Class of 4 for this company shows that during the previous year, 24.7% of the firms with this classification paid one or more bills severely delinquent, which is 1.44 times higher than the national average.
- Subject company pays its bills an average 25 days beyond terms.
- Subject company's industry pays its bills an average 14 days beyond terms.
- Subject company pays its bills slower than the average for its industry.
- Financial information from a fiscal individual statement dated 12/31/01 is included.
- UCC filing(s) are reported for this business.
- Under present management control 41 years.
- Evidence of open Suit(s) and Lien(s) in the D&B database.
- History is clear.

CREDIT CAPACITY SUMMARY

D&B Rating: 4A2

Payment Activity
 (based on 140 experiences):

# of Employees		Average High Credit:	\$25,616
Total:	600	Highest Credit:	\$1,000,000
	(100 Here)	Total Highest Credits:	\$4,436,050
As of 12/31/01	Worth:	\$39,106,176	
	Working Capital:	\$34,031,262	

FINANCIAL STRESS SUMMARY

The Financial Stress Model predicts the likelihood of a firm ceasing business without paying all creditors in full, or reorganizing or obtaining relief from creditors under state/federal law over the next 12 months. Scores were calculated using a statistically valid model derived from D&B's extensive data files.

Financial Stress Class:	2
(Highest Risk: 5; Lowest Risk: 1)	
Incidence of Financial Stress Among Companies with this Classification:	1.37% (137 per 10,000)
Incidence of Financial Stress:	1.40% (140 per 10,000)
- National Average	
Financial Stress National Percentile:	13
(Highest Risk: 1; Lowest Risk: 100)	
Financial Stress Score:	1365
(Highest Risk: 1,001; Lowest Risk: 1,850)	

The Financial Stress Class for this company is based on the following factors:

- Payment experiences exist for this firm which are greater than 60 days past due.
- 44% of trade experiences indicate slow payment(s) are present.
- Control age or date entered in D&B files indicates lower risk.
- Business owns facilities.

Notes:

- The Financial Stress Class indicates that this firm shares some of the same business and financial characteristics of other companies with this classification. It does not mean the firm will necessarily experience financial stress.
- The Incidence of Financial Stress shows the percentage of firms in a given Class that discontinued operations over the past year with loss to creditors. The Incidence of Financial Stress - National Average represents the national failure rate and is provided for comparative purposes.
- The Financial Stress National Percentile reflects the relative ranking of a company among all scorable companies in D&B's file.
- The Financial Stress Score offers a more precise measure of the level of risk than the Class and Percentile. It is especially helpful to customers using a scorecard approach to determining overall business performance.
- All Financial Stress Class, Percentile, Score and Incidence statistics are based on 2002.

FINANCIAL STRESS NORMS

Norms for Companies in the Same ...	National Percentile
- Region (EAST NORTH CENTRAL)	57
- Industry: CONSTRUCTION	50
- Employee Range (500+)	41
- Years in Business Range (26+)	82
- Subject Company	13

Key Comparisons

The subject company has a Financial Stress Percentile that shows:

- Higher risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

CREDIT SCORE SUMMARY

The Credit Score Class predicts the likelihood of a firm paying in a severely delinquent manner (90+ Days Past Terms) over the next twelve months. It was calculated using statistically valid models and the most recent payment information in D&B's files.

Credit Score Class:	4
Incidence of Delinquent Payment Among Companies with this Classification:	24.70%
Percentile:	13

The Credit Score Class for this company is based on the following factors:

- 44% of trade experiences indicate slow payment(s) are present.
- Payment experiences exist for this firm which are greater than 60 days past due.
- Control age or date entered in D&B files indicates lower risk.
- D&B files indicate a net worth of \$39,106,176.

Notes:

- The Incidence of Delinquent Payment is the percentage of companies with this classification that were reported 90 days past due or more by creditors. The calculation of this value is based on an inquiry weighted sample.
- The Percentile ranks this firm relative to other businesses. For example, a firm in the 80th percentile has a lower risk of paying in a severely delinquent manner than 79% of all scorable companies in D&B's files.

CREDIT SCORE NORMS

Norms for Companies in the Same ...	National Percentile
- Region (EAST NORTH CENTRAL)	54
- Industry: CONSTRUCTION	56
- Employee Range (500+)	26
- Years in Business Range (26+)	70
- Subject Company	13

Key Comparisons

The subject company has a Credit Score Percentile that shows:

- Higher risk than other companies in the same region.
- Higher risk than other companies in the same industry.
- Higher risk than other companies in the same employee size range.
- Higher risk than other companies with a comparable number of years in business.

PAYMENT TRENDS

PAYDEX scores below are based on dollar weighted trade in most recent 12 mos.

	'01 MAR	'01 JUN	'01 SEP	'01 DEC	'02 MAR	'02 APR	'02 MAY	'02 JUN	'02 JUL	'02 AUG	'02 SEP	'02 OCT	'02 NOV	'02 DEC	'03 JAN	'03 FEB
FIRM	64	62	64	57	55	55	54	53	55	58	56	56	57	59	58	57
Industry Quartiles																
Upper	75	76	76	76	76			77		76					76	
Median	70	70	71	70	70			71		70					71	
Lower	62	62	62	63	62			63		64					64	

Industry PAYDEX based on:
SIC: 1541
376 Firms

KEY TO PAYDEX SCORES:
77 5 Days Beyond Terms
70 15 Days Beyond Terms
53 28 Days Beyond Terms

SUMMARY OF PAYMENT HABITS

Dollar Range Comparisons:

Suppliers That Extend Credit of...	Number of Experiences:	Total Amount	% of Dollars Within Terms
	#	\$	%
OVER \$100,000	9	2,800,000	38
\$50,000 - 99,999	2	155,000	45
\$15,000 - 49,999	10	285,000	52
\$ 5,000 - 14,999	16	112,500	54
\$ 1,000 - 4,999	33	60,000	68
Under 1,000	64	20,050	75

PAYMENT ANALYSIS BY INDUSTRY

There are 140 payment experiences in D&B's file for the most recent 12 months, with 95 experiences reported during the last three month period.

	Total Recd #	Dollar Amount \$	Highest Credit \$	Within Terms ---	Slow 1-30 %	Slow 31-60 %	Slow 61-90 %	Slow 91+ %
--- % of dollar amount ---								
Total in D&B's File	140	4,436,050	1,000,000					
Industry								
Misc business credit	9	9,500	2,500	100	0	0	0	0
Whol electrical equip	8	170,250	100,000	28	2	0	70	0
Telephone communictns	8	24,500	15,000	67	2	0	0	31
Nonclassified	8	10,850	5,000	49	51	0	0	0
Mfg photograph equip	7	3,300	1,000	83	15	2	0	0
Whol industrial equip	6	255,950	250,000	2	0	48	1	49
Electric services	4	13,250	10,000	21	79	0	0	0
Air courier service	4	5,800	5,000	98	2	0	0	0
Trucking non-local	4	4,600	2,500	65	2	22	11	0
Mfg chemicals	4	1,100	500	100	0	0	0	0
Whol lumber/millwork	3	106,000	100,000	2	0	0	95	3
Mfg readymix concrete	3	36,000	30,000	50	43	0	7	0
Mfg misc primary mtl	3	52,500	30,000	100	0	0	0	0
Whol office supplies	3	8,250	7,500	94	0	0	3	3
Radiotelephone commun	3	7,650	7,500	100	0	0	0	0
Ret paint/wallpaper	3	3,550	2,500	72	28	0	0	0
Help supply service	3	2,750	1,000	36	50	0	0	14
Executive office	3	150	50	100	0	0	0	0
Drywall/insulate work	2	202,500	200,000	50	50	0	0	0
Mfg public bldg furn	2	201,000	200,000	50	50	0	0	0
Mfg pumping equipment	2	125,000	85,000	0	68	32	0	0
Whol metal	2	15,750	15,000	52	48	0	0	0
Detective/guard svcs	2	12,500	10,000	50	50	0	0	0
Misc publishing	2	5,100	5,000	51	49	0	0	0
Whol hardware	2	750	500	67	33	0	0	0
Mfg switchgear-boards	1	1,000,000	1,000,000	50	50	0	0	0
Whol homefurnishings	1	500,000	500,000	50	50	0	0	0
Mfg environment cntrl	1	250,000	250,000	0	0	0	100	0
Mfg conveyors	1	200,000	200,000	50	0	50	0	0
Ret-direct selling	1	70,000	70,000	100	0	0	0	0
State commercial bank	1	45,000	45,000	0	0	0	100	0
Employment agency	1	30,000	30,000	100	0	0	0	0
Mfg plane engine/part	1	10,000	10,000	0	50	0	0	50
Mfg overhead hoists	1	10,000	10,000	0	0	0	0	100
Mfg computers	1	7,500	7,500	100	0	0	0	0
Whol electronic parts	1	5,000	5,000	0	0	50	50	0
Mfg laminated plastic	1	5,000	5,000	100	0	0	0	0
Ret misc merchandise	1	2,500	2,500	50	0	50	0	0
Newspaper-print/publ	1	2,500	2,500	50	50	0	0	0
Refuse system	1	2,500	2,500	50	0	50	0	0
Whol chemicals	1	2,500	2,500	50	50	0	0	0
Short-trm busn credit	1	2,500	2,500	50	50	0	0	0
Whol plumb/hydronics	1	2,500	2,500	100	0	0	0	0
Mfg signs/ad specltys	1	1,000	1,000	50	0	50	0	0
Coating/engrave svcs	1	1,000	1,000	100	0	0	0	0
Mfg cleaning products	1	750	750	50	50	0	0	0
Whol auto parts	1	750	750	100	0	0	0	0
Misc general gov't	1	750	750	100	0	0	0	0
Mfg refrig/heat equip	1	500	500	50	0	0	0	50
Hvy const eqpt rental	1	500	500	100	0	0	0	0
Mfg blowers/fans	1	250	250	0	100	0	0	0

Arrange cargo transpt	1	250	250	100	0	0	0	0
Whol misc profsn eqpt	1	250	250	50	0	50	0	0
Mfg manifold forms	1	100	100	100	0	0	0	0
Medical laboratory	1	100	100	0	100	0	0	0
Whol durable goods	1	100	100	0	0	0	100	0
Management consulting	1	100	100	100	0	0	0	0
Reg misc coml sector	1	50	50	100	0	0	0	0
General warehousing	1	50	50	0	0	100	0	0
Misc business service	1	0	0	0	0	0	0	0

OTHER PAYMENT CATEGORIES:

Cash Experiences	0	0
Paying Record Unknown	5	1,003,500
Unfavorable Comments	0	0
Placed for Collection		
with D&B	0	0
other	0	N/A

Indications of slowness can be the result of disputes over merchandise, skipped invoices, etc.

PUBLIC FILINGS SUMMARY

The following data includes both open and closed filings found in D&B's database on the subject company.

Record Type	#	Most Recent Filing Date
Bankruptcy Proceedings	0	-
Judgments	0	-
Liens	1	08/31/1999
Suits	3	09/05/2002
UCC's	53	08/26/2002

PUBLIC FILINGS DETAIL

The following data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

 If it is indicated that there are defendants other than the report subject, the lawsuit may be an action to clear title to property and does not necessarily imply a claim for money against the subject.

***** SUIT(S) *****

 DOCKET NO.: 2002 19459 NI

PLAINTIFF: [REDACTED]
 DEFENDANT: WALBRIDGE ALDINGER COMPANY
 WHERE FILED: LIVINGSTON COUNTY REGISTER OF
 DEEDS, HOWELL, MI

STATUS: Pending
 DATE STATUS ATTAINED: 09/05/2002
 DATE FILED: 09/05/2002
 LATEST INFO COLLECTED: 09/20/2002

 DOCKET NO.: 00-CVS02531

SUIT AMOUNT: \$12,204
 PLAINTIFF: THOMAS CONCRETE OF CAROLINA
 DEFENDANT: WALBRIDGE ALDINGER COMPANY
 and OTHERS

STATUS: Pending
 DATE STATUS ATTAINED: 03/07/2000
 DATE FILED: 03/07/2000
 LATEST INFO RECEIVED: 04/06/2000

WHERE FILED: WAKE COUNTY DISTRICT COURT,
RALEIGH, NC

DOCKET NO.: 93-317899-CK

SUIT AMOUNT: \$30,445

PLAINTIFF: GALAXY CONSTRUCTION CO INC

DEFENDANT: WALBRIDGE ALDINGER CO INC

and OTHERS

CAUSE: Breach of contract

WHERE FILED: WAYNE COUNTY CIRCUIT COURT,
DETROIT, MI

STATUS: Dismissed

DATE STATUS ATTAINED: 12/13/1993

DATE FILED: 06/24/1993

LATEST INFO RECEIVED: 06/29/1995

* * * LIEN(S) * * *

DOCKET NO.: 03297340

AMOUNT: \$51

TYPE: State Tax

FILED BY: STATE OF INDIANA

AGAINST: WALBRIDGE ALDINGER CO

WHERE FILED: MARION COUNTY CIRCUIT COURT,
INDIANAPOLIS, IN

STATUS: Open

DATE STATUS ATTAINED: 08/31/1999

DATE FILED: 08/31/1999

LATEST INFO RECEIVED: 12/01/1999

* * * UCC FILING(S) * * *

COLLATERAL: Account(s) - Leased Equipment - Leased Business machinery/equipment

FILING NO: D841672

DATE FILED: 11/19/2001

TYPE: Original

LATEST INFO RECEIVED: 12/21/2001

SEC. PARTY: ERVIN LEASING COMPANY, ANN ARBOR
MI

FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
MI

DEBTOR: WALBRIDGE ALDINGER COMPANY

COLLATERAL: Account(s) - Leased Equipment - Leased Business machinery/equipment

FILING NO: D820146

DATE FILED: 09/24/2001

TYPE: Original

LATEST INFO RECEIVED: 10/16/2001

SEC. PARTY: ERVING LEASING COMPANY, ANN
ARBOR, MI

FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
MI

DEBTOR: WALBRIDGE ALDINGER COMPANY

COLLATERAL: Leased Equipment and proceeds

FILING NO: 37575C

DATE FILED: 05/10/2002

TYPE: Original

LATEST INFO RECEIVED: 07/15/2002

SEC. PARTY: TENNANT FINANCIAL SERVICES,
DANBURY, CT

FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
MI

DEBTOR: WALBRIDGE ALDINGER COMPANY

COLLATERAL: Leased Business machinery/equipment and proceeds

FILING NO: D548133

DATE FILED: 07/29/1999

TYPE: Original

LATEST INFO RECEIVED: 08/27/1999

SEC. PARTY: GENERAL ELECTRIC CAPITAL
CORPORATION, CEDAR RAPIDS, IA

FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
MI

DEBTOR: WALBRIDGE, ALDINGER COMPANY

COLLATERAL: Leased Business machinery/equipment

FILING NO: D949453

DATE FILED: 08/26/2002

TYPE: Original

LATEST INFO RECEIVED: 09/25/2002

SEC. PARTY: ERVIN LEASING COMPANY, ANN ARBOR
MI

FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
MI

DEBTOR: WALBRIDGE ALDINGER COMPANY

COLLATERAL: Leased Business machinery/equipment

FILING NO: D942909

DATE FILED: 08/06/2002

TYPE: Original

LATEST INFO RECEIVED: 09/25/2002

SEC. PARTY: ERVIN LEASING COMPANY, ANN ARBOR
MI

FILED WITH: SECRETARY OF
STATE/UCC DIVISION,
MI

DEBTOR: WALBRIDGE ALDINGER COMPANY

COLLATERAL: Leased Communications equipment
 FILING NO: D942905 DATE FILED: 08/06/2002
 TYPE: Original LATEST INFO RECEIVED: 09/25/2002
 SEC. PARTY: ERVIN LEASING COMPANY, ANN ARBOR MI FILED WITH: SECRETARY OF
 STATE/UCC DIVISION,
 DEBTOR: WALBRIDGE ALDINGER COMPANY MI

COLLATERAL: Leased Business machinery/equipment
 FILING NO: D942903 DATE FILED: 08/06/2002
 TYPE: Original LATEST INFO RECEIVED: 09/25/2002
 SEC. PARTY: ERVIN LEASING COMPANY, ANN ARBOR MI FILED WITH: SECRETARY OF
 STATE/UCC DIVISION,
 DEBTOR: WALBRIDGE ALDINGER COMPANY MI

COLLATERAL: Leased Business machinery/equipment - Leased Equipment
 FILING NO: D835767 DATE FILED: 11/05/2001
 TYPE: Original LATEST INFO RECEIVED: 12/21/2001
 SEC. PARTY: ERVIN LEASING COMPANY, ANN ARBOR MI FILED WITH: SECRETARY OF
 STATE/UCC DIVISION,
 DEBTOR: WALBRIDGE ALDINGER COMPANY MI

COLLATERAL: Leased Communications equipment
 FILING NO: D937288 DATE FILED: 07/22/2002
 TYPE: Amendment LATEST INFO RECEIVED: 08/22/2002
 SEC. PARTY: ERVIN LEASING COMPANY ORIG. FILING NO: D835767
 DEBTOR: WALBRIDGE ALDINGER COMPANY FILED WITH: SECRETARY OF
 STATE/UCC DIVISION,
 MI

COLLATERAL: Leased Business machinery/equipment
 FILING NO: D930720 DATE FILED: 07/03/2002
 TYPE: Original LATEST INFO RECEIVED: 08/22/2002
 SEC. PARTY: ERVIN LEASING COMPANY, ANN ARBOR MI FILED WITH: SECRETARY OF
 STATE/UCC DIVISION,
 DEBTOR: WALBRIDGE ALDINGER COMPANY MI

There are additional UCC's in D&B's file on this company
 available by contacting 1-800-234-3867.

The public record items contained in this report may have been
 paid, terminated, vacated or released prior to the date this
 report was printed.

BUSINESS BACKGROUND

HISTORY

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY
 OF STATE OR OTHER OFFICIAL SOURCE AS OF 02/04/2003:

BUSINESS TYPE: CORPORATION - DATE INCORPORATED: 03/04/1916
 PROFIT STATE OF INCORP: MICHIGAN

08/06/02

[REDACTED] CHB EXEC COMM+ [REDACTED] CHB+
 [REDACTED] PRES+ [REDACTED] VICE-CHB+
 [REDACTED] EX V PRES+ [REDACTED]
 [REDACTED] TREASURER

DIRECTOR(S): The officers identified by (+)

OUTSTANDING STOCK: At December 31 2001 there were 249,676 shares

of common stock outstanding..

Business started 1916 by others. Present control succeeded 1962.

A majority of capital stock is owned by the [REDACTED] family. The balance is owned by several officers. None of the other stockholders owns as much as 10% of the capital stock here.

In 1962 [REDACTED], purchased a majority stock interest in this business.

In Jan 1997 Walbridge Contracting Inc, an affiliate, became a wholly owned subsidiary.

[REDACTED] born [REDACTED] Graduated University of Detroit. Active with this business since 1945.

[REDACTED] born [REDACTED] of the Chairman. Graduated from Marquette University 1970 civil engineering. 1970-1971 employed by S S Kresge Co, Detroit, MI, in an engineering capacity. Joined this concern in 1971.

[REDACTED] born [REDACTED]. Graduated from University of Michigan in 1972 with a BSCE degree. Received MBA degree from Eastern Michigan University. 1972-1976 employed by Etkin, Johnson & Korb, Oak Park, MI, estimator. Here since 1976.

[REDACTED] born [REDACTED] Graduated from Marquette University in 1971 with a BSCE degree. Employed here since 1972.

[REDACTED] born [REDACTED] Graduated from University of Detroit in 1974 with a BSCE degree. Active here since 1973.

[REDACTED] is corporate legal counsel.

[REDACTED] is Treasurer of this corporation.

RELATED CONCERN:

WALBRIDGE INTERNATIONAL, Detroit, MI, started 1995. Provides construction services for automakers outside North America.

OPERATIONS

08/06/02

The company operates as a general contractor and construction manager. Services include design and building processes for the automotive, steel, healthcare, institutional and transportation industries. The company specializes in commercial, industrial and governmental projects. Contracts are secured through bidding and negotiation.

Retainages, if any, generally 10%. Terms: Monthly billings. Sells to industrial and commercial accounts, municipalities and institutions. Territory : International.

Nonseasonal. ISO 9000 UPDATE: According to published reports, some or all of the operations at this location have been registered to the international quality system standard ISO 9001.

EMPLOYEES: 600-1,200 which includes officer(s). 100 employed here. Employees vary depending on work in progress.

FACILITIES: Owns 90,000 sq. ft. in six story brick.

LOCATION: Central business section on main street.

BRANCHES: 90,000 sq. ft. yard and shop at 55495 Grand River, New Hudson, MI. Also owns 530 acres at that location. Has a branch in Tampa, FL.. This business has multiple branches, detailed branch/division information is available in [REDACTED] linkage or family tree products.

SUBSIDIARIES: listed below

[REDACTED] LLC, Aurora, IL. DUNS #86-811-4893 (100%) chartered 1994. Operates as rigging contractor. No reported intercompany relations. Sales are estimated at \$40 million.

Devon Industrial Group LLC. DUNS#: 04-783-7765. Operates as a general contractor specializing in industrial construction. (49%) chartered 1998.

At December 31 2001 the company had two subsidiaries. Detailed subsidiary information is available in Dun & Bradstreet's linkage or family tree products.

OTHER CORPORATE DETAILS

CORPORATE STATUS: ACTIVE
 CORPORATE AGENT: [REDACTED]
 STATE ID NO: 031183
 FEDERAL ID NO: 381141440

BANKING RELATIONSHIPS REPORTED

August 2002: The company's annual report as of December 31 2001 reported the following: The company has \$70,000,000 of unused and unsecured line-of-credit with the bank bearing interest at prime or below.

FINANCIAL SUMMARY

KEY BUSINESS RATIOS

Based on a Financial Statement Dated December 31, 2001

(Industry Norms Based on 16 Establishments)

	Profitability %		Short-Term Solvency		Efficiency (%)		Utilization (%)
	Return on Sales	Return on Net Worth	Curr Ratio	Quick Ratio	Assets/ Sales	Sales/ Net working Capital	Total Liabs/ Net Worth
Firm	UN	UN	1.2	1.0	UN	UN	438.7
Industry Median	1.5	15.8	1.3	1.0	36.7	19.4	259.1
Industry Quartile	UN	UN	3	2	UN	UN	3

UN = Unavailable

FINANCIAL INFORMATION

08/06/02

	Fiscal Consolidated	Fiscal Consolidated	Fiscal Individual
	Dec 31 1999	Dec 31 2000	Dec 31 2001
Curr Assets	171,107,511	183,218,002	203,281,205
Curr Liabs	140,669,804	153,333,799	169,249,943
Current Ratio	1.22	1.19	1.2
Working Capital	30,437,707	29,884,203	34,031,262
Other Assets	5,730,743	6,679,654	7,382,111
Long Term Liabs	1,669,484	2,208,415	2,307,197
Worth	34,498,966	34,355,442	39,106,176
Fiscal Individual statement dated DEC 31 2001:			
Cash	\$ 12,640,589	Accts Pay	\$ 137,171,806
Accts Rec	160,812,574	Billingsd In	
Cost In Excess		Excess Of Costs	23,909,041
Of Billings	15,294,586	Accruals	8,169,096
Investments In			
Partially Owned			
Comp	4,127,741		
Investments In			
Partnerships	5,937,660		
Other Curr Assets	4,468,055		

Curr Assets	203,281,205	Curr Liabs	169,249,943
Fixt & Equip	7,193,104	Minority Interest	807,197
Notes Receivable	33,340	Accrued Expenses	
CSV of Life Ins.	107,397	L/T	1,500,000
Investments-Other	48,270	COMMON STOCK	4,582,630
		ADDIT. PD.-IN CAP	7,475
		ADJUSTMENTS	(181,755)
		RETAINED EARNINGS	34,697,826

Total Assets	210,663,316	Total	210,663,316
Accountant:	[REDACTED]	Extent of audit, if any,	
not indicated.	[REDACTED]		

--0--

Fixed assets shown net less \$13,680,003 depreciation.

On AUG 06 2002 the company, referred to the above figures.

ANALYSIS OF CONDITION: The company's financial statement as of December 31 2001 reflects an overall good condition. Cash and accounts receivable cover current debt although total liabilities are in excess of equity. The increase in working capital was attributed to the increase in equity coupled by an increase in non current liabilities and non current assets. Suppliers report trade payment are not met in time manner however when dollar amounts are not considered, approximately 71% of the company's payments are within terms.

CUSTOMER SERVICE

If you need any additional information, or have any questions regarding this report, please call our Customer Service Center at [REDACTED] from anywhere within the U.S. From outside the U.S., please call your local D&B office.

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